

About CFMA

- Founded in 1981
- More than 8,600 members
- 99 chapters in the U.S. and Canada

- Individual member association (not a trade association)
- Share knowledge with and network among those related to the financial side of construction

CFMA.ORG/ABOUT US

Membership

65% General Members

35% Associate Members

GENERAL MEMBERS represent all types of contractors, including generals and subcontractors as well as developers, construction managers, architects, engineers, and material and equipment suppliers.

ASSOCIATE MEMBERS are those serving the construction industry, such as accountants, surety agents, bankers, lawyers, and IT specialists.



OUR VISION

To be essential to the success and growth of construction financial professionals (CFPs).



OUR MISSION

CFMA builds impactful CFPs and creates communities for networking and collaboration for our members that advance the construction ecosystem.



OUR VALUES

- **INTEGRITY:** Fostering a culture of ethical behavior in both business dealings and personal relationships.
- INCLUSIVE COMMUNITY: CFMA will build an open, welcoming, inclusive association of members, chapters, and other stakeholders who share CFMA's common values.
- COURAGEOUS LEADERSHIP: Taking on challenges that impact the industry; understanding what needs to be done and working with others to achieve it; advancing the profession and the industry.
- **LIFELONG LEARNING:** Helping each member continually grow to reach their full potential.
- CONTINUOUS INNOVATION: Invest in new ideas, technology, and resources.



DEVELOP MEMBERS & STAKEHOLDERS

CFMA will provide education, certification, resources, and support necessary for members and stakeholders to grow and to be an essential part of their company's success.



BUILD INCLUSIVE COMMUNITY

CFMA will foster an open, welcoming, and inclusive association of members, chapters, and other stakeholders who share CFMA's common values.



CFMA's STRATEGIC GOALS



CFMA

CFMA will strengthen its chapters, processes, data, and technology in support of its mission and the delivery of exceptional value to its members and stakeholders.



INNOVATE

CFMA will continuously investigate new business models, services, emerging issues, and products in support of its members and stakeholders.



ADVANCE OUR INDUSTRY

CFMA will be a leading authority for education, information, and financial acumen to advance the construction ecosystem.

2022-23 Officers

Chair

Tom Borgia J Raymond Construction Corp. Longwood, FL

Vice Chair

Kevin J. Foley, CCIFP Madison Concrete Construction Morrisville, PA

Treasurer

Caryl Coronis, CCIFP NBG Constructors Houston, TX

Secretary

Jason Myers, CPA FORVIS Indianapolis, IN

Immediate Past Chair

Pamela Hepburn, CCIFP OCP Contractors, Inc. Holland, OH



2022-23 Executive Committee

Kevin Booth, CCIFP Greg Brown, CPA, CCIFP Joseph Buckley Courtney Channell, CCIFP Kathy Cole M. Aron Dunn, CPA, CCIFP Elaine J. Ervin, CPA Joseph J. Harper, CCIFP Jennifer Lynn Haub, CCIFP Stephanie C. Magenau, CCIFP Bryce McDermott, CPA, CCIFP
Joe McLaughlin, CPA, CCIFP
T. Gaines Moorer
Margie L. Morris, CCIFP
Jennifer L. Murphy, CCIFP



CFMA Committees

- Chapter Resource
- Conference Program
- Diversity & Inclusion
- Education Steering
- Emerging Issues
- Financial Survey & Benchmarker

- Leadership Development
- Membership
- Publications Advisory
- Specialty Trade
- Suicide Prevention
- Tax & Legislative Affairs

Certification Committees & Task Force

- Accreditation
- Complaints and Appeals
- Eligibility, Recertification, and Compliance
- Examination Development
- Governance
- Item Writing and Review Task Force



CFMA Peer Groups

- Groups of 10 peers in non-competing markets
- Program runs April 1-March 31
- Applications Open in December

"The CFMA Peer program is not only a great value, but also one of the best things I'm involved with. The program has created space for me to develop relationships with other financial leaders who face the same challenges I deal with every day. My Peer Group not only shares best practices regarding all aspects of our businesses, they also provide a real-time sounding board where we can discuss what's happening in our companies, our regions and the construction industry."

Frank Carpenter, VP of Finance, Morris, Inc.

CFMA.ORG/PEERGROUPS





You're All Members Now!

All non-members attending the conference get complimentary membership through 3/31/23. Take a note card and join using the url in the card.



12+ Membership

Want to elevate your department? Invest in your team by providing them with a CFMA membership.

When your employees sign up for an annual membership, their benefits will be extended until March 31, 2024! Don't wait, the earlier they join the better the value!





Webinars

- Timely and relevant topics presented by industry experts
- Automatic registration
- Offered at least 12x/year
- CPE-credited under the National Association of State Boards of Accountancy
- FREE to CFMA members \$792/year for non-members

CFMA.ORG/WEBINARS

360° View of WIP

This interactive 360° View of WIP eLearning course provides an in-depth view of the work-in-progress (WIP) schedule. Learn the basic accounting aspects of WIP, including how to calculate, account for, and reconcile costs, and much more!

Best of all it is on-demand so the learning happens when it is convenient for you and/or your team!

CFMA.ORG/360VIEWOFWIP





In-Person Courses

- Live classroom presentations available through local CFMA chapters, affiliated associations, or companies
- Basic and intermediate levels
- Topics have included:
 - Construction Accounting Basics
 - CCIFP® exam prep
 - Cash management
- CFMA HQ can issue CPE

CFMA.ORG/COURSES

Live Online Courses

- 90 minutes to eight hours in length
- Topics have included:
 - Work-in-Progress (WIP) schedule
 - Construction contracts
 - Risk management



CFMA.ORG/EDUCATION



CFM Academy

Need Construction Financial Management Training for Your Employees, but Don't Have Time to Train Them Yourself?

Enroll Them in the CFM Academy!

"If our people don't know it, we lose credibility with our customers. The CFM Academy is the one place that our hires can get what they need to know, and I know that if it's from CFMA, it's quality."

- Debbie Peavy, Customer Engagement Manager, SIS



CFMA.ORG/CFMACADEMY



Emerging Leaders Program

- Learn how to make strategic decisions, sharpen business acumen, enhance leadership competencies and strengthen executive presence
- The 2022 program is currently closed. The next program will begin in September 2023

Program spans 9 months with
 in-person group sessions and
 7 monthly, live online group sessions



Earn Your CCIFP

Your role in construction finance is more than just balance sheets and cost codes. As a strategic leader, how well you effectively implement and communicate your knowledge drives success within your company.

By earning your CCIFP you'll learn "big picture" way of thinking and go beyond the numbers to ensure you are well-rounded in several areas, such as technology, risk management, and HR.

Take the pledge to earn your CCIFP and receive exclusive study resources and tips from current CCIFPs.

CFMA.ORG/CCIFP-PLEDGE







CFMC.AGC.ORG

CFMC Conference

From tax, accounting, cyber risk, and financial fraud to environmental and social governance, the Construction Financial Management Conference will cover a wealth of in-depth knowledge for you to apply to your organization.

NOVEMBER 2-4, 2022 /LAS VEGAS

CFMA's Annual Conference & Exhibition

JULY 15-19, 2023

GAYLORD ROCKIES RESORT & CONVENTION CENTER / COLORADO





CFMA Building Profits

CFMA Building Profits offers articles, experiences, and insight into the issues at the top of a construction financial professionals mind. With the responsive digital version, the magazine is now easier for members to read on any device.

Some recent topics covered include:

- Contract-related challenges and best practices
- Workforce issues
- Compensation trends

CFMA.ORG/BPMAGAZINE

Check Out the Content Hub

There are more than 900 articles in the content hub, in addition to the articles that you know and love from *CFMA Building Profits* magazine, there will be even more digital-only content to help you succeed. Members get unlimited access to all of the content!

CFMA.ORG.CONTENT-HUB





Are You Taking Full Advantage of One of CFMA's Most Popular Member Benefits?

CFMA's Connection Café

Connect with 9,000 Peers 24/7

- CFMA's member-only online community
- Find out what your peers are doing
- Get feedback/recommendations
- Ask questions
- Share resources
- Provide advice

Your CFMA Membership Can Save You Money!

CFMA members can connect with these partners for effective, innovative ways to save money and immediately experience the benefit of CFMA membership.





















From New Hires to Service Providers CFMA Can Help You Find What You Are Looking For!

On CFMA's Career Center, post your company's job opening and find your next great hire or list your resume and search for your next position to advance your career in construction finance.

CAREERCENTER.CFMA.ORG

Find a Service Provider is a database made up of CFMA Associate Members which lets you research product and service listings, gain expert advice, and connect with potential suppliers in one location.

CFMA.ONLINEMARKETBASE.ORG





Two Great Resources Created Just for Construction Financial Professionals

THE CONSTRUCTION FINANCIAL BENCHMARKER is for those who need to be able to evaluate their company's performance and report on how it compares with the industry in regards to key ratios and interpretive commentary on liquidity, profitability, leverage, and efficiency.

CFMA.ORG/BENCHMARKER

THE STATE TAX LAW GUIDES are your first stop in regard to questions, clarification, explanation, direction, or refreshing of information in your state or the states you do business in. These documents are designed to sit next to you as you work your way through tax preparation and be used as a quick reference as you work.

CFMA.ORG/STATETAXLAWS



Through the information and resources CFMA has compiled, the Alliance looks to help those in the construction industry create awareness of the problem, cultivate a culture of caring, and start the conversation in the workplace.





CFMA IS COMMITTED TO DIVERSITY, EQUITY & INCLUSION

DEI

not only because it is the right thing to do, but also because it is essential to the construction industry's success.

We are encouraging all members to LISTEN, LEARN & LEAD.

Develop a greater sense of self-awareness, deeper understanding, and bring about positive change.





CFMA Chapter Support

- CFMA Chapter Support (annual \$3,000 subsidy for chapters, for 2022-23 an additional \$1,000 is available for the CFMA initiatives of Certification, DE&I and Suicide Prevention)
- **CFMA at Spring Creek** (annual retreat for chapter leaders)
- CFMA Principal Partner Program sponsorships for Regional Conferences - FORVIS and Viewpoint Trimble
- Discounts on CFMA education
- **Discounts on speakers** through the CFMA Speaker Program
- Graphics services
- Strategic planning session facilitation
- Rebates through Corpay partnership
- D&O and Liability insurance coverage
- Chapter websites



CFMA PRINCIPAL PARTNERS FORV/S AND Viewpoint

(A TRIMBLE COMPANY)

CFMA LEADERSHIP PARTNER

briq

CFMA EDUCATIONAL PARTNER

Sage