		Gros	s Profit Compari	ison Report			
		ABC					
			12/31/2008	12/31/2009	12/31/2010	12/31/2011	12/31/2012
Job Number	100	Contract Price	\$2,221,000	\$2,406,204	\$2,406,204	\$2,406,204	\$2,406,204
Bond Number	082312	Est. Gross Profit	\$611,611	\$708,766	\$284,880	\$284,880	\$284,880
Description:		Gross Profit Margin	27.54%	29.46%	11.84%	11.84%	11.84%
American Airlir	nes	Percent Complete	93.79%	95.29%	98.59%	98.59%	98.59%
7 11.10.1100.11 1 11.11.1		Under(Over)Billings	\$339,104	\$201,509	\$277,052	\$272,877	\$272,877
Job Number	102	Contract Price	\$1,843,850	\$2,248,851	\$2,271,936		
Bond Number	085248	Est. Gross Profit	\$600,162	\$1,287,300	\$1,112,821		
Description:		Gross Profit Margin	32.55%	57.24%	48.98%		
JAZZ		Percent Complete	19.59%	97.40%	100.00%		
UNZZ		Under(Over)Billings	(\$363,118)	(\$10,068)	\$0		
Job Number	121	Contract Price	(\$000,110)	\$2,271,570	\$4,295,406		
Bond Number	121	Est. Gross Profit		\$801,223	\$855,705		
Description:		Gross Profit Margin		35.27%	19.92%		
Center Mall		Percent Complete		71.10%	100.00%		
Cerner Ivian		Under(Over)Billings		(\$104,353)	\$0		
Job Number	123	Contract Price		\$1,842,647	\$1,725,871		
Bond Number	087364	Est. Gross Profit		\$516,213	\$454,652		
Description:		Gross Profit Margin		28.01%	26.34%		
0		Percent Complete		90.95%	100.00%		
Cogeneration		·		\$19,113	\$0		
	100	Under(Over)Billings				£4.000.165	£4,000,465
Job Number Bond Number	128	Contract Price		\$2,655,775	\$4,004,264	\$4,099,165	\$4,099,165
Description:		Est. Gross Profit		\$799,672	\$1,534,925	\$883,127	\$799,254
		Gross Profit Margin		30.11%	38.33%	21.54%	19.50%
Memorial		Percent Complete		3.02%	59.50%	69.53%	100.00%
		Under(Over)Billings		(\$61,641)	(\$111,523)	\$139,845	\$0
Job Number Bond Number	131 088853	Contract Price		\$1,900,000	\$1,995,959	\$2,005,662	\$2,005,662
Description:	000000	Est. Gross Profit		\$546,669	\$366,807	\$327,921	\$299,833
enteresta Constant de seus de trans-		Gross Profit Margin		28.77%	18.38%	16.35%	14.94%
Gold Street		Percent Complete		13.18%	95.70%	98.51%	100.00%
		Under(Over)Billings		\$108,566	\$14,235	\$27,807	\$0
Job Number	142	Contract Price			\$1,282,157	\$2,036,969	\$1,675,000
Bond Number Description:	088873	Est. Gross Profit			\$41,171	\$242,514	\$63,824
Description.		Gross Profit Margin			3.21%	11.91%	3.81%
Power Plant		Percent Complete			89.52%	88.85%	100.00%
		Under(Over)Billings			\$144,863	\$395,873	\$0
Job Number	145	Contract Price			\$2,900,000	\$2,953,328	\$2,953,328
Bond Number		Est. Gross Profit			\$541,965	\$805,617	\$805,617
Description:		Gross Profit Margin			18.69%	27.28%	27.28%
Times Building	g	Percent Complete			23.67%	77.80%	100.00%
		Under(Over)Billings			\$173,850	\$2,354	\$0

		istruction compan	5 (6)	
Fiscal Year End: 12/31	Stmt Qual: Audit	Tax Basis:	% of Completion	Bus Type: S-Corporation
	Stmt Type: FYE	Stmt Basis:	% of Completion	Scaling: Thousands
	As Stated	Adjusts	Allowed Rem	narks
Current Assets				
Cash and Equivalents	\$3,082	\$0	\$3,082	5000 N 2000 NA 10000
Marketable Securities	\$1,126	\$0	\$1,126	Short Term Securities
Accounts Receivable	\$8,313	\$0	\$8,313	
Retainage Receivable	\$5,408	\$0	\$5,408	
Costs + Earnings > Billings	\$4,035	\$0	\$4,035	
Cash Surrender Life Insurance	\$0	\$0	\$0	
Inventory	\$0	\$0	\$0	
Prepaid Expenses	\$115	(\$115)	\$0	To Long Term
Other Assets	\$42	\$0	\$42	
Total Current Assets	\$22,121	(\$115)	\$22,006	
Other Assets				
Fixed Assets	\$557	\$0	\$557	
Cash Surrender Life Insurance	\$0	\$0	\$0	
Inventory	\$0	\$0	\$0	
Prepaid Expenses	\$0	\$115	\$115	
Other Assets	\$67	\$0	\$67	
Goodwill & Intangibles	\$0	\$0	\$0	
Total Assets	\$22,745	\$0	\$22,745	
Current Liabilities				
Notes Payable	\$450	\$0	\$450	
Current Portions of LT Debt	\$0	\$0	\$0	
Accounts Payable	\$10,427	\$0	\$10,427	
Retainage Payable	\$4,478	\$0	\$4,478	
Billings > Costs+Earnings	\$318	\$0	\$318	
Accruals/Other Current Liab.	\$209	\$0	\$209	
Income Taxes Payable	\$0	\$0	\$0	
Tax Provisions	\$0	\$0	\$0	
Total Current Liabilities	\$15,882	\$0	\$15,882	
Other Liabilities				
Long-Term Debt	\$93	\$0	\$93	
Deferred Income Taxes	\$0	\$0	\$0	
Subordinated Notes Payable	\$0	\$0	\$0	
Other LT Liabilities	\$39	\$0	\$39	
Total Liabilities	\$16,014	\$0	\$16,014	
Equity				-
Capital Stock & Paid In Capital	\$29	\$0	\$29	
Retained Earnings	\$6,702	\$0	\$6,702	
(Treasury Stock)	\$0	\$0	\$0	
Adjustments (+/-)	\$0	\$0	\$0	
Total Equity	\$6,731	\$0	\$6,731	
Total Liabilities and Equity:	\$22,745		\$22,745	
NET WORKING CAPITAL:	\$6,239		\$6,124	
			\$6,731	
NET WORTH (inc.Sub.Debt.):	\$6,731		φ0,/3I	

		Gros	s Profit Compar	ison Report			
		ABC	Construction Co	mpany, Inc.			
			12/31/2008	12/31/2009	12/31/2010	12/31/2011	12/31/2012
Job Number Bond Number	100 082312	Contract Price	\$2,221,000	\$2,406,204	\$2,406,204	\$2,406,204	
Description:	062312	Est. Gross Profit	\$611,611	\$708,766	\$284,880	\$13,587	
		Gross Profit Margin	27.54%	29.46%	11.84%	0.56%	
American Airl	ines	Percent Complete	93.79%	95.29%	98.59%	100.00%	
		Under(Over)Billings	\$339,104	\$201,509	\$277,052	\$0	
Job Number	102	Contract Price	\$1,843,850	\$2,248,851	\$2,271,936		
Bond Number Description:	085248	Est. Gross Profit	\$600,162	\$600,162	\$480,568		
Description.		Gross Profit Margin	32.55%	26.68%	21.15%		
JAZZ		Percent Complete	19.59%	97.40%	100.00%		
		Under(Over)Billings	(\$363,118)	\$158,654	\$0		
Job Number	121	Contract Price		\$2,271,570	\$4,295,406		
Bond Number		Est. Gross Profit		\$801,223	\$855,705		
Description:		Gross Profit Margin		35.27%	19.92%		
Center Mall		Percent Complete		71.10%	100.00%		
		Under(Over)Billings		(\$104,353)	\$0		
Job Number	123	Contract Price		\$1,842,647	\$1,725,871		
Bond Number	087364	Est. Gross Profit		\$516,213	\$454,652		
Description:		Gross Profit Margin		28.01%	26.34%		
Cogeneration	1	Percent Complete		90.95%	100.00%		
		Under(Over)Billings		\$19,113	\$0		
Job Number	128	Contract Price		\$2,655,775	\$4,004,264	\$4,099,165	\$4,099,165
Bond Number		Est. Gross Profit		\$799,672	\$1,534,925	\$883,127	\$799,254
Description:		Gross Profit Margin		30.11%	38.33%	21.54%	19.50%
Memorial		Percent Complete		3.02%	59.50%	69.53%	100.00%
Womonai		Under(Over)Billings		(\$61,641)	(\$111,523)	\$139,845	\$0
Job Number	131	Contract Price		\$1,900,000	\$1,995,959	\$2,005,662	\$2,005,662
Bond Number	088853	Est. Gross Profit		\$546,669	\$366,807	\$327,921	\$299,833
Description:		Gross Profit Margin		28.77%	18.38%	16.35%	14.94%
Gold Street		Percent Complete		13.18%	95.70%	98.51%	100.00%
Gold Street		Under(Over)Billings		\$108,566	\$14,235	\$27,807	\$0
Job Number	142	Contract Price		Ψ100,000	\$1,282,157	\$2,036,969	\$1,675,000
Bond Number	088873	Est. Gross Profit			\$41,171	\$242,514	\$63,824
Description:					3.21%	11.91%	3.81%
B 51		Gross Profit Margin			89.52%	88.85%	100.00%
Power Plant		Percent Complete					
		Under(Over)Billings			\$144,863	\$395,873	\$0
Job Number Bond Number	145	Contract Price			\$2,900,000	\$2,953,328	\$2,953,328
Description:		Est. Gross Profit			\$541,965	\$805,617	\$604,861
1		Gross Profit Margin			18.69%	27.28%	20.48%
Times Buildir	ng	Percent Complete			23.67%	77.80%	100.00%
		Under(Over)Billings			\$173,850	\$222,354	\$0

		istruction Company	* *	
Fiscal Year End: 12/31	Stmt Qual: Audit	Tax Basis:	% of Completion	Bus Type: S-Corporation
	Stmt Type: FYE	Stmt Basis:	% of Completion	Scaling: Thousands
	As Stated	Adjusts	Allowed Rem	arks
Current Assets				
Cash and Equivalents	\$3,082	\$0	\$3,082	
Marketable Securities	\$1,126	\$0	\$1,126	Short Term Securities
Accounts Receivable	\$8,313	\$0	\$8,313	
Retainage Receivable	\$5,408	\$0	\$5,408	
Costs + Earnings > Billings	\$4,035	(\$4,035)	\$0	Underbillings/Fade Adj.
Cash Surrender Life Insurance	\$0	\$0	\$0	
Inventory	\$0	\$0	\$0	
Prepaid Expenses	\$115	(\$115)	\$0	To Long Term
Other Assets	\$42	\$0	\$42	
Total Current Assets	\$22,121	(\$4,150)	\$17,971	
Other Assets				
Fixed Assets	\$557	\$0	\$557	
Cash Surrender Life Insurance	\$0	\$0	\$0	
Inventory	\$0	\$0	\$0	
Prepaid Expenses	\$0	\$115	\$115	
Other Assets	\$67	\$0	\$67	
Goodwill & Intangibles	\$0	\$0	\$0	
Total Assets	\$22,745	(\$4,035)	\$18,710	
Current Liabilities				
Notes Payable	\$450	\$0	\$450	
Current Portions of LT Debt	\$0	\$0	\$0	
Accounts Payable	\$10,427	\$0	\$10,427	
Retainage Payable	\$4,478	\$0	\$4,478	
Billings > Costs+Earnings	\$318	\$0	\$318	
Accruals/Other Current Liab.	\$209	\$0	\$209	
Income Taxes Payable	\$0	\$0	\$0	
Tax Provisions	\$0	\$0	\$0	
Total Current Liabilities	\$15,882	\$0	\$15,882	
Other Liabilities				
Long-Term Debt	\$93	\$0	\$93	
Deferred Income Taxes	\$0	\$0	\$0	
Subordinated Notes Payable	\$0	\$0	\$0	
Other LT Liabilities	\$39	\$0	\$39	
Total Liabilities	\$16,014	\$0	\$16,014	
Equity				
Capital Stock & Paid In Capital	\$29	\$0	\$29	
Retained Earnings	\$6,702	\$0	\$6,702	
(Treasury Stock)	\$0	\$0	\$0	
Adjustments (+/-)	\$0	(\$4,035)	(\$4,035)	Underbillings/Fade Adj.
Total Equity	\$6,731	(\$4,035)	\$2,696	
Total Liabilities and Equity:	\$22,745		\$18,710	
NET WORKING CAPITAL:	\$6,239		\$2,089	
	\$6,731		\$2,696	
NET WORTH (inc.Sub.Debt.):	\$U,/3I		φ 2 /030	

	,	ABC COII	struction Compan				
Fiscal Year End: 12/31	Stmt Qual:	Audit	Tax Basis:	% of Comp	letion	Bus Type:	S-Corporation
-	Stmt Type:	-YE	Stmt Basis:	% of Comp	letion	Scaling:	Thousands
	As St	ated	Adjusts	Allowed	Remarl	ks	
Current Assets							
Cash and Equivalents		6,082	\$0	\$6,082			
Marketable Securities	\$	1,126	\$0	\$1,126		Short Term	Securities
Accounts Receivable	\$	8,313	\$0	\$8,313			
Retainage Receivable	\$	5,408	\$0	\$5,408			
Costs + Earnings > Billings		\$318	\$0	\$318			
Cash Surrender Life Insurance		\$0	\$0	\$0			
Inventory		\$0	\$0	\$0			
Prepaid Expenses		\$115	(\$115)	\$0		To Long	Term
Other Assets		\$42	\$0	\$42			
Total Current Assets	\$21	,404	(\$115)	\$21,289			
Other Assets			<u> </u>	• • • • • • • • • • • • • • • • • • • •			
Fixed Assets		\$557	\$0	\$557			
Cash Surrender Life Insurance		\$0	\$0	\$0			
Inventory		\$0	\$0	\$0			
Prepaid Expenses		\$0	\$115	\$115			
Other Assets		\$67	\$0	\$67			
Goodwill & Intangibles		\$0	\$0	\$0			
Total Assets	\$22	2,028	\$0	\$22,028			
Current Liabilities		-,		+/			
Notes Payable		\$450	\$0	\$450			
Current Portions of LT Debt		\$0	\$0	\$0			
Accounts Payable	¢1	0,427	\$0	\$10,427			
Retainage Payable		4,478	\$0	\$4,478			
Billings > Costs+Earnings		4,035	\$0	\$4,035			
Accruals/Other Current Liab.	Ψ	\$209	\$0	\$209			
Income Taxes Payable		\$0	\$0 \$0	\$0			
Tax Provisions		\$0 \$0	\$0 \$0	\$0 \$0			
Total Current Liabilities	¢10	9,599	\$0	\$19,599			
Other Liabilities	213	7,333	30	\$19,399			
		\$93	\$0	\$93			
Long-Term Debt			\$0 \$0	\$93 \$0			
Deferred Income Taxes		\$0 \$0		\$0 \$0			
Subordinated Notes Payable		\$0 \$39	\$0 \$0	\$0 \$39			
Other LT Liabilities	A10		\$0 \$0	\$19,731			
Total Liabilities	\$15	,731	φU	917/JI			
Equity Capital Stock & Daid In Capital		_ተ ጋበ	¢Ω	ተ ጋር			
Capital Stock & Paid In Capital		\$29	\$0 ¢0	\$29 \$2.269			
Retained Earnings	\$	2,268	\$0 \$0	\$2,268			
(Treasury Stock)		\$0 ¢0	\$0 #0	\$0 ¢0			
Adjustments (+/-)	1.5	\$0	\$0	\$0			
Total Equity	\$2	2,297	\$0	\$2,297			
Total Liabilities and Equity:	\$22	2,028		\$22,028			
NET WORKING CAPITAL:	\$1	L,805		\$1,690			
		2,297		\$2,297			

		Gros	s Profit Compar	ison Report			
		ABC	Construction Co	ompany, Inc.			
			12/31/2008	12/31/2009	12/31/2010	12/31/2011	12/31/2012
Job Number	100	Contract Price	\$2,221,000	\$2,406,204			
Bond Number Description:	082312	Est. Gross Profit	\$611,611	\$708,766			
Description.		Gross Profit Margin	27.54%	29.46%			
American Airli	nes	Percent Complete	93.79%	100.00%			
		Under(Over)Billings	(\$77,286)	\$0			
Job Number	102	Contract Price	\$1,850,000	\$1,950,000	\$1,985,000		
Bond Number	085248	Est. Gross Profit	\$129,500	\$264,500	\$270,000		
Description:		Gross Profit Margin	7.00%	13.56%	13.60%		
JAZZ		Percent Complete	35.24%	97.40%	100.00%		
		Under(Over)Billings	(\$140,000)	(\$10,068)	\$0		
Job Number	121	Contract Price	The second secon	\$12,275,000	\$12,450,000		
Bond Number		Est. Gross Profit		\$800,000	\$1,015,000		
Description:		Gross Profit Margin		6.52%	8.15%		
Center Mall		Percent Complete		71.10%	100.00%		
		Under(Over)Billings		(\$265,743)	\$0		
Job Number	123	Contract Price		\$1,842,647	\$1,725,871		
Bond Number	087364	Est. Gross Profit		\$516,213	\$483,416		
Description:		Gross Profit Margin		28.01%	28.01%		
Cogeneration		Percent Complete		90.95%	100.00%		
		Under(Over)Billings		\$19,113	\$0		
Job Number	128	Contract Price		\$2,655,775	\$4,004,264	\$4,099,165	
Bond Number		Est. Gross Profit		\$799,672	\$1,534,925	\$1,533,644	
Description:		Gross Profit Margin		30.11%	38.33%	37.41%	
Memorial		Percent Complete		3.02%	59.50%	100.00%	
momona		Under(Over)Billings		(\$61,641)	(\$111,523)	\$0	
Job Number	131	Contract Price		\$1,900,000	\$1,995,959	\$2,005,662	\$2,005,662
Bond Number	088853	Est. Gross Profit		\$546,669	\$577,830	\$579,111	\$579,111
Description:		Gross Profit Margin		28.77%	28.95%	28.87%	28.87%
Gold Street		Percent Complete		13.18%	95.70%	98.51%	100.00%
Cold Circui		Under(Over)Billings		\$108,566	\$14,235	\$27,807	\$0
Job Number	142	Contract Price		7.00,000	\$1,282,157	\$2,036,969	\$2,033,559
Bond Number	088873	Est. Gross Profit			\$41,171	\$242,514	\$240,368
Description:		Gross Profit Margin			3.21%	11.91%	11.82%
Power Plant		Percent Complete			89.52%	99.95%	100.00%
I OWEI FIAIIL		Under(Over)Billings			(\$144,863)	(\$12,155)	\$(
Job Number	145	Contract Price			\$2,900,000	\$2,953,328	\$2,953,328
Bond Number	140	Est. Gross Profit			\$541,965	\$805,617	\$805,617
Description:		Gross Profit Margin			18.69%	27.28%	27.28%
Time Dollar		_					
Times Buildin	g	Percent Complete			23.67%	77.80%	100.00%
		Under(Over)Billings			\$173,850	\$2,354	\$0

51 V Fords 12/21		nstruction Company		Rue Type: S-Corporation
Fiscal Year End: 12/31	Stmt Qual: Audit Stmt Type: FYE	Tax Basis: Stmt Basis:	% of Completion % of Completion	Bus Type: S-Corporation Scaling: Thousands
	Stmt Type: FYE As Stated	Adjusts		narks
Current Assets	AS Stateu	Aujusts	Allowed Kell	iaiks
Cash and Equivalents	\$6,082	\$0	\$6,082	
Marketable Securities	\$1,126	\$0	\$1,126	Short Term Securities
Accounts Receivable	\$8,313	\$0 \$0	\$8,313	Short reim Securities
	\$5,408	\$0 \$0	\$5,408	
Retainage Receivable Costs + Earnings > Billings	\$318	\$0 \$0	\$318	
Cash Surrender Life Insurance	\$0 \$0	\$0 \$0	\$0	
Inventory	\$0	\$0	\$0	
Prepaid Expenses	\$115	(\$115)	\$0	To Long Term
Other Assets	\$42	\$0	\$42	To Long Term
Total Current Assets	\$21,404	(\$115)	\$21,289	
Other Assets	\$21,707	(ψ115)	422/203	
Fixed Assets	\$557	\$0	\$557	
Cash Surrender Life Insurance	\$0 \$0	\$0	\$0	
Inventory	\$0 \$0	\$0 \$0	\$0 \$0	
Prepaid Expenses	\$0 \$0	\$115	\$115	
Other Assets	\$67	\$0	\$67	
Goodwill & Intangibles	\$0 \$0	\$0 \$0	\$0	
Total Assets	\$22,028	\$0	\$22,028	
Current Liabilities	722,020	Ψ0	7-2/0-0	7
Notes Payable	\$450	\$0	\$450	
Current Portions of LT Debt	\$0	\$0	\$0	
Accounts Payable	\$10,427	\$0	\$10,427	
Retainage Payable	\$4,478	\$0	\$4,478	
Billings > Costs+Earnings	\$4,035	(\$1,500)	\$2,535	Deferred Profit Adjustment
Accruals/Other Current Liab.	\$209	\$0	\$209	
Income Taxes Payable	\$0	\$0	\$0	
Tax Provisions	\$0	\$0	\$0	
Total Current Liabilities	\$19,599	(\$1,500)	\$18,099	VI. ()
Other Liabilities	+=0/000	(+-//		
Long-Term Debt	\$93	\$0	\$93	
Deferred Income Taxes	\$0	\$0	\$0	
Subordinated Notes Payable	\$0	\$ 0	\$0	
Other LT Liabilities	\$39	\$0	\$39	
Total Liabilities	\$19,731	(\$1,500)	\$18,231	
Equity	7/	V1 1		
Capital Stock & Paid In Capital	\$29	\$0	\$29	
Retained Earnings	\$2,268	\$0	\$2,268	
(Treasury Stock)	\$0	\$0	\$0	
Adjustments (+/-)	\$0	\$1,500	\$1,500	Deferred Profit Adjustment
Total Equity	\$2,297	\$1,500	\$3,797	
Total Liabilities and Equity:	\$22,028		\$22,028	
NET WORKING CAPITAL: NET WORTH (inc.Sub.Debt.):	\$1,805		\$3,190	
	\$2,297		\$3,797	

P&L Estimate Contractor Period From:

Figures From Current WIP

.1		₩		· •	φ	5		J	\$	φ	Gross Profit \$	Est. Operating Income \$ -	Est. Other Income
9		· ω	₩		φ.			φ		· θ	Revenues Costs		
Cost to Date - Open Jobs	Earned Profit to Date - Open Jobs	Total Open Jobs	Total Costs - Closed Jobs	Total Gross Profit - Closed Jobs	Total Closed Jobs	less:	Figures from Last FYE WIP	Cost to Date - Open Jobs	Earned Profit to Date - Open Jobs	Total Prior Year WIP	Totals for Current Year		

Est. Net Income \$

CONTRACTOR CASH FLOW IN WIP ANALYSIS

Account Name: ABC Construction Company, Inc.

Fiscal Period: 12/31/2012

Inflow of Cash

,613 , 962
.962
3,705
0,000
\$20,785,667
_

Outflow of Cash

Cost to Complete from WIP	\$18,252,929	
+ Accounts Payable + Retainage Payable	\$1,075,365	
+ Accruals	\$250,000	
+ Current Portion LTD + Bank Notes Payable		
+ Other Current Liabilities*	\$200,000	
Total - Outflow of cash	在我们的发展。	\$19,778,294

Net Cash	Flow	hefore	OH	\$1,007,373
Met Casii	IIOVV	Deloie		Ψ1,001,010

less: Estimated Annual G&A Expenses	\$1,158,000
less: Estimated Annual Net Interest Expense	

Projected	Net Opera	ating Cash	Flow	-\$150.627

Cash & Equivalents	\$1,459,000
Available Balance on Revolving Line of Credit	\$500,000

Total Cash Flow Available	\$1,808,373

^{* -} Insert any known cash inflows or outflows learned in the underwriting process, such as repayment of an affiliate A/R, collection of a tax refund, subsequent distributions, legal settlements, etc.

Note: Do not include any unapproved change orders in Total Contract Price if they are known. Also, include any current tax accrual in Other Current Liabilities for Sub 'S' or LLC accounts.