

## **Improve Cash Flow with Documentation / Change Orders / Delays / Inefficiencies**

**07:30 a.m. - 08:00 a.m. Registration**

**08:00 a.m. - 09:45 a.m.**

### **DOCUMENTATION THAT MAKES THE COMPANY MONEY (DAILY REPORTS)**

#### **I. Communications Overview**

- Construction Projects Are Built on Communication
- What is Communication?
- Why Good Communications = Project Success

#### **II. DAILY REPORTS THAT MAKE YOUR COMPANY MONEY**

- Why do we prepare them? How to prepare them well?
- Why are the most important pieces of documentation?
- What's in it for me? / What's in it for my company?
- DO's and DON'T's
- How do the Daily Reports Make the Company Money?

**09:45 a.m. - 10:00 a.m. Registration**

**10:00 a.m. - 11:45 a.m.**

### **CHANGE ORDERS / CLAIMS**

#### **HOW TO WIN CONFLICTS/OMISSIONS/ DEFECTIVE DOCS/ AMBIGUITIES EVERYTIME**

##### **I. Defective Documents – Spearin Doctrine**

##### **II. Conflicts / Omissions**

- ✓ Order of Precedence
  - Case Study
- ✓ Most Stringent

##### **III. Ambiguities**

- Latent
- Patent

**11:45 a.m. - 12:00 p.m. Registration**

**12:00 p.m. - 01:45 p.m.**

### **LEARN TO CALCULATE DELAY CLAIM COSTS**

#### **I. What is a delay? Basic Definitions**

- Defining the Different Types of Delays
- Compensable v. Non-Compensable Delays
- Types of Schedules used to Prove Delays
- Who is Responsible for What Delay (Interactive Segment)

#### **II. How to Calculate Delay Costs**

- Extended Field Overhead
- Extended Home Office Overhead
- Escalation - Labor/Material/Equipment

**01:45 a.m. - 02:00 p.m. Registration**

**02:00 p.m. - 04:00 p.m.**

### **LEARN TO CALCULATE INEFFICIENCY CLAIM COSTS**

#### **I. Labor Productivity Definition**

- Cost Coding & Cost Controls Made Easy
- Calculate Overtime Inefficiency Costs

#### **II. Calculating Change Order Inefficiency Costs**

- Calculate Cumulative Impact of Change Orders
- How to Calculate the Measured Mile Cost
- Learning Curve Inefficiencies
- Cold & Hot Weather Inefficiencies
- Acceleration due to Overcrowding & Trade Stacking

#### **III. Case Study [School Upgrade Claim]**